



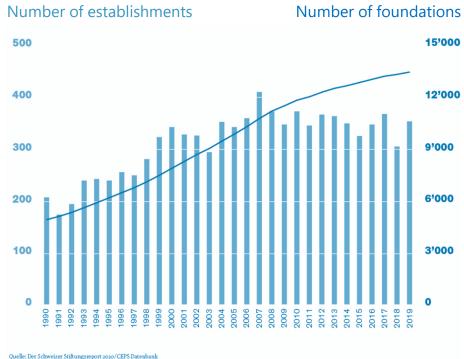
How do Foundations Invest with Impact? Sara Stühlinger, 23.09.2020

Charitable foundations in Switzerland cept

- Autonomous legal entity \rightarrow independent from founder
- No owner(s) and no members \rightarrow foundation supervisory authority
- Immutability of mission \rightarrow with an exception
- Charitable mission objective \rightarrow tax-exempt

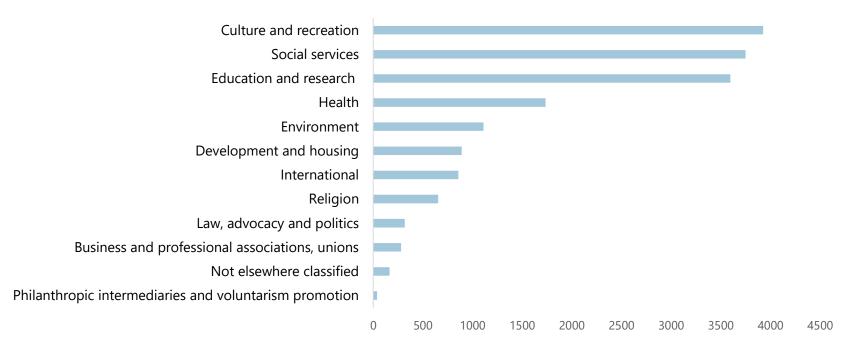
Development over the last 30 years

- Strong increase in number of foundations
- Number of establishments currently relative constant









Source: CEPS Datenbank (www.stiftungsstatistik.ch - last updated: 06.02.2020, data from end of December 2019)

Different types of foundations



| | | Income model | | |
|---------------|------------------|------------------------------------|----------------------------|-------------|
| | | Returns from financial investments | Fundraising revenues | |
| Expense model | Grant- making | Grant-making foundation | Philanthropic intermediary | Fundraising |
| | Own projects | Operational foundation | | foundation |

Source: own illustration partly based on the foundation glossary (Sprecher, Egger, & von Schnurbein 2016)

Foundations as investors

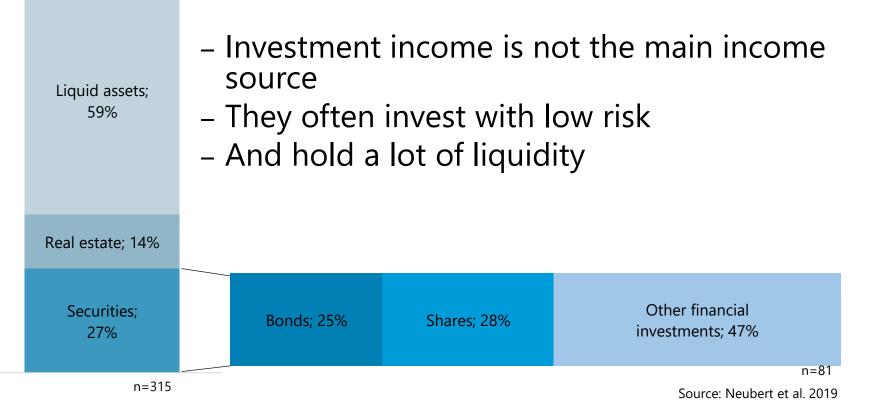


- Responsibility lies with foundation board

- Legal and economic principles (but not bound to Art. 49 ff. BVV 2 / art. 49 ss. OPP 2)
- Accordance with foundation deed
- Unity of impact
 - Principles of sustainability
 - Mission investing

Fundraising charities as investors





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Mission Investing



- To link the organizational mission and the income model
 Implementation:
 - Screening
 - Shareholder advocacy
 - Proactive mission investing \rightarrow impact investing

Impact Investing



- Measurable and intentional social and financial return
- Often some trade-off between financial and social return
- Examples
 - WWF \rightarrow climate bonds, investments in wind and solar parks
 - Christoph Merian Foundation \rightarrow real estate dedicated to the mission

Venture Philanthropy



- Primary goal is social impact
- Long-term and high-engagement commitment from investors
- Can but does not necessarily include the goal of a financial return

Final remarks



- Foundations have an increasing range of possibilities for achieving impact and implementing their mission
- This leads to new opportunities but also challenges
- Foundations are very diverse and so are their investment and grant-making strategies





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Thank you for your attention!

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